

# HUMANPOINT GROUP COACHING

## Building Strong Leaders for the Future

HumanPoint provides an interactive, synergistic coaching model that develops high performing leaders through consistent, customized micro-topics, combined with small group discussion and accountability.

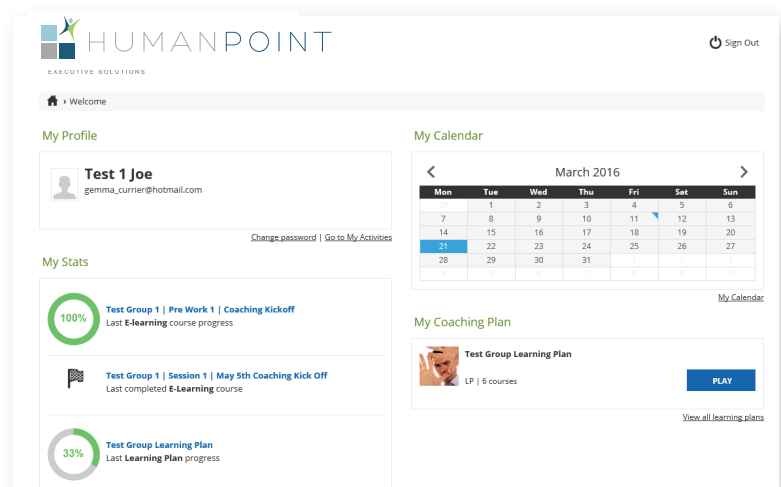
### OBJECTIVES

- Preparing leaders for fast growth and larger teams
- Preparing high potentials for future management roles
- Strengthening peer relationships
- Preparing organization for future succession



### HOW IT WORKS

- Leaders are assigned to a coaching group with 3 - 5 people, based on similar level and experience.
- Sessions are one or 15 hours and are delivered in-person or virtually, monthly or twice per month.
- Prior to every session, participants will receive pre-work, such as articles, videos, and whitepapers, within their private coaching portal.
- Each member will create goals for implementing new concepts and share progress updates with their coaching group.



CUSTOM COACHING PORTAL

## EXAMPLE COACHING TOPICS



### BUILDING RELATIONSHIPS

- Building Trust
- Dealing with Difficult People
- Identifying Employee Work Styles



### BUILDING TEAM

- Building Collaboration
- Resolving Conflict
- Dynamics of Team Management in a Project Based Department



### CHANGE MANAGEMENT

- Adapting to Change
- Building Support for Change
- Implementing Change



### DELIVERING RESULTS

- Holding People Accountable
- Prioritizing & Managing Team Tasks
- Effective Delegation



### DEVELOPING PEOPLE

- Coaching Skills
- Conducting Effective 1:1s
- Developing High Performers



### EFFECTIVE COMMUNICATION

- Active Listening
- Setting Clear Expectations
- Delivering a Difficult Message



### INNOVATION

- Creative Problem Solving
- Discovering Needs
- Taking Calculated Risks



### LEADING PEOPLE

- Setting a Vision for the Team
- Influencing Without Authority
- Developing an Authentic Leadership Style



### STRATEGIC LEADERSHIP

- Developing a Strategic Plan
- Negotiating Win-Win Agreements
- Managing Priorities to Drive Results

---

## PROGRAM FEATURES



- Customized coaching topics relevant to the company's unique culture and the leadership team's dynamics.
- Accountability to set and achieve personal and team action-oriented goals.
- Management and leadership articles, tools and tips to support transformative learning.
- All coaching content, dates, and web conference links in one location.
- Access to advice through the "My Coach" tool, for questions between sessions.
- Coaches are matched with each group by experience & personality fit.

## About HumanPoint

We believe **there is no maximum to human potential**. The purpose of our company is to empower executives and managers to run highly engaged teams where people feel valued and goals get accomplished.

HumanPoint focuses on working with intelligent leaders to **drive meaningful transformation** on the human side of the business.

Our relationships are built on trust and making good on our promises, and we strive to guide our clients to reach their maximum potential by individually tailoring our solutions to **provide fast and lasting change**.

Founded in 2007, HumanPoint is headquartered in Bellevue, Washington with clients located throughout the United States, Europe, Africa and UK.

HUMANPOINT

10900 NE 8th Street, Suite 220 ▪ Bellevue, WA 98004 ▪ 425.278.5605 ▪ [human-point.com](http://human-point.com)